



كوانتوم البادي  
QUANTUM AL BADI  
AUDIT | TAX | LEGAL | ADVISORY  
شركة وطنية رائدة

Accounting  
Tax and Business  
Advice to Help  
You **Prosper**

QUALITY THROUGH  
EXPERIENCE



[www.qaca.ae](http://www.qaca.ae)

**GGi**  
INDEPENDENT  
MEMBER



# QUALITY THROUGH EXPERIENCE

ONCE A PARTNER AND FOREVER AFTER  
WE SHALL BE YOUR "REAL PARTNER".



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# Chairman's Message

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## **Dr. Ahmed Saeed Rashed Al Badi Brigadier General (RT.)**

Our objective is to continue to be an inventive and powerful global Chartered Accountants and Consulting firm with a Middle Eastern heritage. Seeking to become a "Real Partner" that assists clients in pursuing Global Business Development.

Over the past few decades since the establishment of Quantum Al Badi Chartered Accountants as a global chartered accountant and consulting firm based in the Gulf region, we have continued to develop our network while providing high valued-added consulting services that assist our clients in expanding their business operations on a global basis. Since the founding of the firm, every team member at Quantum Al Badi (QA) has been striving to provide professional services that make us a "Real Partner" for our clients.

No matter how difficult the challenge or how long the process, we thoroughly examine our client's operations to enable them to achieve their goals, based on our extensive experience and knowledge accumulated through servicing clients operating in every sector. Then to each client, we deliver leading practices, taking account of the different cultural aspects and business customs of each country and locality.

It is our policy to continue to work closely with each client with a sense of commitment on a long-term basis to ensure that leading practices are integrated into their operations. We will continue to serve as the one-and-only "Real Partner" for our clients, With the aim of assisting such clients pursuing business operations in the Middle East Northern Africa region as well as on a global basis, in delivering increased value.





# Accounting, Tax and Business Advice to Help you Prosper

SMEs are the primary creators of employment and wealth in our society. By enabling owners and managers to build and run better businesses, we can contribute to greater prosperity and opportunity.

## We Help Your Business Prosper

**Dr. Baha Alnajjar**

Senior Partner & CEO



  
**GGI**  
INDEPENDENT  
MEMBER





watch video



# International Alliance

## About Quantum Al Badi QA Chartered Accountants

What truly sets QA apart is our commitment to exceeding expectations on every engagement, big or small, for every client, local or multinational. It's about more than our depth of experience or technical excellence, more than our open, communicative culture. It's about a firm-wide dedication to delivering service to every single client that is, without exception, exceptional.

## Behind The Numbers

Exceptional client service begins with exceptional people committed to exceptional endeavours. At QA, we believe that our business, at its core, isn't about clients won or dollars accounted for. It's about helping people. It's about creating a better culture for our employees, in and out of the office. It's about giving back to our communities, and doing our part to preserve the environment.

## Our International Network

As an independent member of Geneva Group International (GGI), which is one of the top ten international accounting, consulting and law firm alliances, our firm is able to deliver the best possible advice on a global scale. Through GGI we have access to experts around the world who are able to give advice on local regulations, compliance and go-to-market strategies. GGI's broad international presence opens up a gateway to the global marketplace for both us and our clients. Through our GGI membership we have access to high quality firms in nearly every major financial and commercial centre worldwide. This remarkable facility applies whether you are looking for business opportunities beyond national boundaries, or need international support in addition to services in your home market. We are here to help and support your success wherever your business takes you. For more information, visit GGI ([www.ggi.com](http://www.ggi.com)) online

# Our Strength:

**An Independent Member of  
Geneva Group International (GGI)**

**The Largest Professional Association in the World**  
A Global Alliance of Independent Audit, Accounting, Law, & Consulting Firms



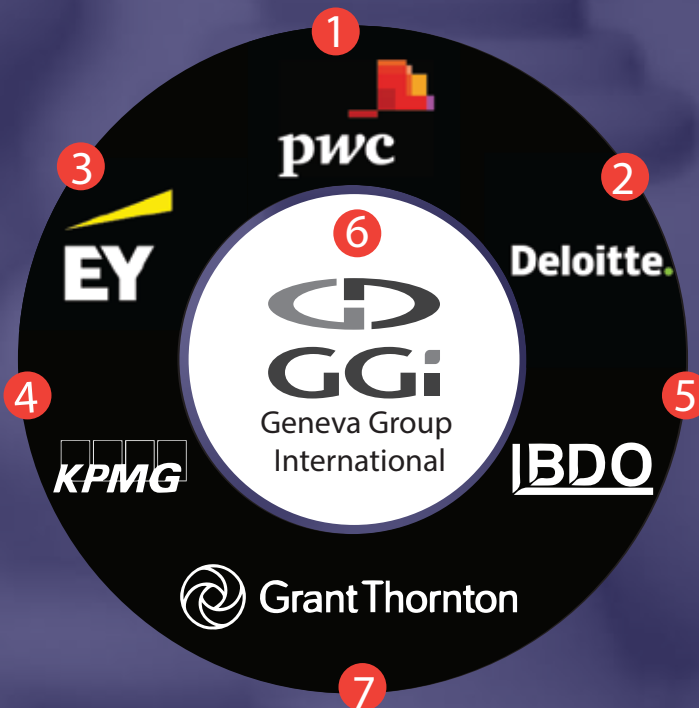
Accountancy Age  
Ranked GGI number 1  
in the world



**Worldwide**  
Largest Multi-Disciplinary  
Association of Professionals



**Worldwide**  
Top 25 Networks &  
Associations



More Than  
**840**  
Offices  
Worldwide

**605**  
Member  
Firms

Presence  
**126**  
Countries

More Than  
**28900**  
Employees Worldwide

Accumulated Fee Income  
**USD 5.6**  
Billion



## **Our Vision**

**We Bring Success To  
Our Clients, Continuously  
Contribute Toward Enhancing  
Their Corporate Value,  
Through Innovation**

## **Our Mission**

**Once a Partner and Forever  
After we shall be your  
“Real Partner”**





## Quantum Al Badi

**We believe that relationships should inspire and so add value to your business and help you achieve your aspirations.**

Quantum Al Badi (QA) is a well-established, award winning Chartered Accountancy and Business Advisory firm, offering bespoke, partner-led services to individuals and businesses. Today QA has a regional office structure and a dedicated team of partners and staff to help provide a seamless and personal service to many different businesses.

The firm adopts best in class international tools, methodologies and independence/ risk management standards across all service lines to ensure the service provided is to the highest technical, professional and ethical standards for the benefit of all our clients.

We are here to help you and your business prosper by providing insight, guidance and support, we help build business value and enable you to turn your ambitions into reality.



## Our Culture

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As a fast growing, mid-tier accountancy firm, QA has an excellent reputation for assessing individual and business needs in a changing marketplace and delivering intelligent, practical financial solutions. We think it is important to have a trusted, knowledgeable business partner to work with and help you with the many challenges you encounter.

At QA, we are committed to engaging with both individuals and organisations to deliver the technical expertise and insight required. We pride ourselves in knowing you, your industry and its needs to deliver the skills you require to succeed.

As your trusted adviser, we can provide an engaging, supportive and professional service which is tailored specifically to your needs. Our local offices and specialist departments are here to help you.

**WE CAN HELP ENSURE YOUR  
INTERNATIONAL EXPANSION  
GOES SMOOTHLY**





## Cultural Values

Business owners and managers need realistic, robust and commercially sensible advice from a trusted business partner. One who will work with them through the many challenges they encounter.

We are committed to giving our clients the insight they need to build the value of their business and realise their ambitions.

Because we value long term business relationship, we adhere to a few fundamental promises.

- To deliver value for money & transparency on fees.
- To give independent, objective advice focused on your needs and concerns.
- To conduct our business in a professional ethical manner.
- To provide a personal relationship that adds value to your business



# Our Approach

RELATIONSHIP THAT ADD VALUE



## WE BELIEVE THAT RELATIONSHIPS SHOULD INSPIRE:

We believe that relationships should inspire – and so add value to your business and help you achieve your aspirations. This means

## WE LISTEN:

In order to understand you and your situation. Only then can we give the most insightful and appropriate advice.



## WE SUPPORT:

We care about your success and want to support you over the long term to achieve your ambitions.

## WE DELIVER:

We are proactive and ambitious for ourselves as well as for you. When we commit to doing something, we make sure that we do it.



## Client Services...

# Audit, Assurance & Reporting



We understand the importance of audit, assurance and reporting services in guaranteeing the health of your business and organization. At QA, we strive to provide services that are relevant, bring value to companies and to stakeholders. Our goal is to offer our clients a distinctive and authentic approach built on a fundamental belief that trust in business will foster prosperous economies, beneficial to greater society. Audit, Assurance & Reporting have been our core expertise for more than 25 years.

### Audits

Our professional staff have many years' experience, competence, industry knowledge and integrity, and can call on an international platform which supports local clients individually.

### Internal Control, Risk & Governance

Internal audits are developing into an independent, objective management tool. With a particular focus on internal control systems and risk management, internal audits inspect organisational structures and business procedures. They help businesses recognise, manage and reduce risks. This creates certainty for management and makes it possible for strategic goals to be achieved.

### Financial Reporting Advisory

Reliable and timely financial reporting is essential given the heightened expectations of today's investors, regulators, and other stakeholders. This, combined with increasingly complex financial reporting standards, reporting requirements associated with mergers, acquisitions, and divestitures and a shortage of necessary finance resources and technical knowledge poses significant challenges for companies. We provide an extensive range of financial accounting and financial reporting advisory services with a comprehensive industry-focused approach to enable an entity to achieve its goals while having confidence in its financial reporting output.



## Client Services...

### Business Advisory Services



Our Business Advisory team develops and offers tailored, innovative and comprehensive solutions for specific client business needs that may not require the expression of opinions based on professional standards. Led by partners of industry and function specialisations, the main objective of offering business advisory services is to bring more focus to the value proposition by delivering a broader range of advisory services and competencies. QA offers a full range of services to help clients tackle challenges faced in businesses.

The expansion of business advisory capabilities enables clients to benefit from QA professionals' unique experiences, perspectives, knowledge of industry business issues, and technical expertise to help them focus on the pressing needs of their businesses. Our experienced practitioners have extensive business knowledge and compliance know-how, along with access to a global network of industry specialists from Geneva Group International (GGI) which is a worldwide alliance of well-established and experienced accounting, consulting and law firms that are committed to providing clients with specialist solutions for their international business requirements. Our team of professionals serves companies throughout the business lifecycle and help them to emerge stronger and smarter by delivering an overall distinctive client experience through tailored service offerings and resources.

<b>Business Improvement</b>	<b>Technology &amp; Digital Solution</b>
<b>Finance Transformation</b>	<b>Program Assurance</b>
<b>Human Capital Services</b>	<b>Strategic Business Planning</b>



**Client Services...**

**Governance, Risk Management, Compliance (GRC) and Internal Audits**



Governance, Risk and Compliance continues to be complex business challenge. As new laws and regulations are introduced, their requirements challenge boards to greater levels of transparency, objectivity and professionalism. Increased accountability and potential exposure to liability means directors need to ensure that corporate governance standards are adhered to and robust compliance management systems are in place.

QA can assist directors and management to identify the applicable laws and regulations to better understand the regulatory environment. Our approach combines an analysis of the legal framework together with an assessment of the systems and processes which can help to ensure compliance and sound corporate governance.

Our firms' multidisciplinary teams have advised clients on how best to meet the corporate governance, regulatory and compliance challenge. Our professionals have in-depth knowledge of corporate governance developments both locally and internationally. We combine the process and system benchmarking knowledge and experience with organizational knowledge.

There is a strong business case for corporate governance and regulatory compliance. Sound corporate governance practices can protect directors from potential personal liability and protect the company from reputational harm. There are financial penalties for non-compliance with certain laws and regulations. Robust regulatory and compliance structures can help to ensure companies are not subject to potential penalties.

- Risk Management**
- Corporate Governance**
- Internal Control**

## Client Services...

# Accounting Outsourcing Services



It's more important than ever for your organisation to obtain specialist technical accounting advice. Expert accountancy guidance and support can not only help your business adapt to new demands, but it can also promote wider success. At QA, our accountancy teams are committed to helping you reach the right accounting solution, in the context of reporting objectives, commercial reality and regulatory requirements. Our accounting advisory professionals bring in-depth technical accounting knowledge, capital markets insight and substantial industry experience.

We are experienced in advising clients on challenging, complex issues arising from transactions, business decisions and regulatory changes. Our specialist teams can also provide guidance on joint ventures, strategic alliances and partnerships at all stages from creation through to exit. QA offers an extensive range of Accounting Outsourcing Services, customized to address the needs of both big and medium-sized companies. In offering such services we rely on our skills with respect to outsourcing engagements, our past experience, and our profound knowledge of statutory accounting regulations, tax legislation, and IFRS.

**The major services offered are:**

- Bookkeeping services, ranging from full outsourcing to accounting supervision services.
- Preparation of statutory accounts and respective filings.
- Preparation of management accounts and reports.
- Financial reporting following IFRS.
- Preparation and filing of year-end tax returns and reports.
- Preparation of VAT returns and reports.
- Filing of VAT refund application and assistance throughout the entire process until the collection of the refund.
- VAT representation services and assistance with preparation of tax returns and reports and respective filings.

**Management Accounting & Reporting**

**Financial And IT Outsourcing**

**Accounting & Compliance Services**

**Payroll Services**



## Client Services

# Financial Advisory Services



QA's Financial Advisory Services practice provides comprehensive financial, economic and strategic advice to companies with complex business problems or disputes. The knowledge, depth and expertise of our industry specialised teams is unmatched by any other professional services firm in the Middle East and North Africa (MENA) region. Tailored services, technical excellence, confidentiality and ethical behaviour build the long-lasting relationships we share with our clients, whether large groups, mid-caps or private equity investors.

### Corporate Finance

Buying or selling businesses, raising capital and driving funding efficiencies are complex decisions facing our clients. Our team of experienced, execution focused investment bankers work with your team throughout the deal lifecycle to create, preserve, and realise results that make an impact.

### Forensic & Investigation Services

Our Partner-led teams have a proven track record of undertaking large and complex Forensic & investigations across a broad range of sectors both nationally and internationally, on a variety of different matters.

We are recognised for our ability to present complex financial information in a manner that can be understood by a lay person. Our qualified accountants and fraud examiners are objective, proactive and have commercial acumen to help our clients.

### Business Turnaround Solutions

Our team of leading turnaround experts can offer your company support and guidance when times get tough – helping you manage business stabilisation or restructuring, raise new funds and deal with a range of financial issues.



## Specialized Services

### Outsourced CFO Services



As your Outsourced CFO finance function, we take a collaborative approach in working with you to define and implement your business' financial strategy. We take care of all financial and accounting functions, overseeing implementation and delivering on accounting best practice. We take pride in providing high level strategic financial analysis and guidance to our partners. With us as your wingman, you can be confident that all accounting and finance matters are handled, and handled well.

our outsourced finance function manages your finances from end-to-end. Whether it's strategic advice, accounting, tax or bookkeeping, we will help set your finances up to support your growth as you scale.

We have developed our core competences in complex transformations, financial process improvements, large scale financial system implementations and change programs impacting the finance function.

We have a pragmatic way of working, always with the client interest first, in which we create the best solutions together with our customers. We understand the detailed impact of changes and disruptions, but at the same time we have the ability to bring a strategic or conceptual perspective.

For optimal client service delivery. Our range of specialised CFO Services include;

**Finance Strategy and Organization**

**Integrated Performance Management**

**Profitability and Cost Management**

**Finance Process Excellence**

**Financial Business Partnering**

## Specialized Services

# VAT Specialists Helping Businesses Trade Globally



Our Solutions can help you make sense of international VAT rules and requirements.

With our unparalleled VAT expertise and our multi-lingual team of VAT specialists, we can help you with international VAT compliance, VAT registrations, fiscal representation, VAT refund claims and much more.

### International VAT

Each country has differing tax rules and legislation. This means that the nature of trading can be more complex. our Solutions can help traders looking to sell in new markets by providing expert VAT advice and support for your international VAT registration and compliance needs.

### Fiscal representation

What is Fiscal representation?

Many countries require the appointment of a local representative to act for the foreign trader if VAT registration is necessary.

### VAT registration

It is essential that you understand the legal requirements for VAT registration in each country that you trade in. Understanding these legal requirements will help you manage your business costs. It will also enable you to focus on commercial growth instead of dealing with administrative burdens.

Our dedicated Tax Agents with widespread experience of the VAT implications of international trade. The team is multi-lingual, enabling us to deal

directly with tax authorities and you in your own respective language.

### Ecommerce VAT

Our team are highly experienced in understanding the complexities of e-commerce VAT and will help your business maintain compliance. We can help you make sense of VAT for all online trading. There are many factors that could influence your liability for online VAT, so get in touch below for more information or to take advantage of our free consultation offering.

### VAT advice

Before you start trading in a foreign country, it is vital that you are up-to-date and fully understand the VAT rules of your chosen country.

### VAT refund

If your business incurs VAT while trading overseas, in some countries it is possible to have it refunded without the need to register for VAT.

### Import VAT

Wherever you deliver your goods, you will need to understand the import VAT rules for your chosen destination.



# Our Sectors



**Health Care**



**Utilities**



**Transportation**



**Public Services**



**Financial Services**



**Hospitality & Leisure**



**Technologies**



**Media**



**Telecommunication**



**Retail & Consumer**



**Professional Services**



**Energy**



## Our Team & Partners

**Accountants (CAs, CPAs, ACCAs& CIMAs)**

**Banking and Corporate Finance Experts**

**Project Management Professionals & MBAs**

**Legal Advisors & Indirect Tax Advisurs**

**Value Added Tax (VAT) - Tax Practitioners**

**Managerial & Professional Staff**

**IT Professionals & IS Auditors**

**Marketing & Sales Force Management Experts**



**Dr. Baha Alnajjar**  
Senior Partner & CEO



**Dr. Emad Eddien Hussein**  
Fellow- Chartered Institute of Arbitrators (FCIArb)



**Dr. Sayed Ahmed Khalid  
Mohamed Zaroug**  
Audit Specialist



**Dr. Rachad Baroudi**  
Strategic Planning  
Specialist



**Abdalla Abou Samra**  
Audit Director

# Clients



حكومة أبوظبي  
GOVERNMENT OF ABU DHABI



برلين لتأهيل الطبي والعصبي ذ.م.م  
BERLIN MEDICAL & NEUROLOGICAL REHABILITATION LLC



Ahalia Hospital

دائرة الشؤون البلدية  
DEPARTMENT OF MUNICIPAL AFFAIRS  
بلدية مدينة أبوظبي  
ABU DHABI CITY MUNICIPALITY



دائرة الشؤون البلدية  
DEPARTMENT OF MUNICIPAL AFFAIRS

بلدية المنطقة الغربية  
WESTERN REGION MUNICIPALITY

بلدية مدينة العين  
AL AIN CITY MUNICIPALITY

هيئة أبوظبي للإسكان  
ABU DHABI HOUSING AUTHORITY



مجلس أبوظبي للتخطيط العمراني  
ABU DHABI URBAN PLANNING COUNCIL



أبوظبي  
Abu Dhabi  
ثقافة والسياحة  
Culture & Tourism

Abu Dhabi AVIATION  
طيران أبوظبي



Zayed Higher Organization  
for Humanitarian Care & Special Needs



الهيئة العامة للشؤون الإسلامية والأوقاف  
GENERAL AUTHORITY OF ISLAMIC AFFAIRS & ENDOWMENTS



مندوق خليفة لتطوير المشاريع  
Khalifa Fund for Enterprise Development



الهلال الأحمر الإماراتي  
Emirates Red Crescent

ADAC  
شركة أبوظبي للمطارات  
ABU DHABI AIRPORTS COMPANY

برنامج الشيخ زايد للإسكان  
Sheikh Zayed Housing Programme



دار زايد للثقافة الإسلامية  
Zayed House For Islamic Culture

جامعة أبوظبي  
ABU DHABI UNIVERSITY

# Professional Training Programs

## **Professional Training Programs**

Our approach is focused on quality delivery. The ability to leverage QA's deep understanding of various business sectors, the professionalism with which we approach our work and our experience in providing training globally qualifies us to help professionals.

## **Tailored, Industry-specific Courses**

We understand that every organization is different. QA provides customized industry training that targets areas that are relevant to you. Key focus areas are agreed, and training is then customized to meet your objectives and needs.

## **Continuing Professional Education**

We support the constant improvement of professionals throughout their careers, by offering a range of courses to enhance their skills at open events, in-depth training programs, updates, and seminars. We issue QA certificates for successful participants to add value to their continuing professional education portfolios.

## **On-the-job Learning**

Our internship programs offer young professionals a unique opportunity to get first-hand experience of working with some of QA's most prominent clients. Our secondment programs are specifically designed to transfer QA knowledge, experience and global leading practice into a client environment.







scan our location



**QUANTUM AL BADI**  
AUDIT | TAX | LEGAL | ADVISORY



**كوانتوم البادي**  
شركة وطنية رائدة

Head Office: Tel: +971 2 6222 858, Fax: +971 2 6333 291  
P.O.Box: 26219, Abu Dhabi, Email: [info@qaca.ae](mailto:info@qaca.ae)  
Website: [www.qaca.ae](http://www.qaca.ae)

Dubai Office: Tel: +971 4 4335014, Fax: +971 4 4335001  
P.O.Box: 334496, The Galleries, Dubai UAE



Dubai International  
Financial  
Centre